

# Drive Performance and Growth with Scalable Solutions for Midsize Companies

Brought to you by



**mercurius**  
information technology

+44 1908 508080  
[info@mercuriusit.com](mailto:info@mercuriusit.com)  
[www.mercuriusit.com](http://www.mercuriusit.com)

24 Shenley Pavilions  
Chalkdell Drive  
Shenley Wood  
Milton Keynes MK5 6LB  
United Kingdom

## SAP Solution Brief

SAP Solutions for Small Businesses  
and Midsize Companies

SAP S/4HANA, edition for SAP Business All-in-One

Objectives

Solution

Benefits

Quick Facts

**Drive Performance and Growth  
with Scalable Solutions for  
Midsize Companies**



The Best-Run Businesses Run SAP®

**Manage every aspect of your  
business in “real, real time”**

# Manage every aspect of your business in “real, real time”

For growing companies, success depends on the ability not only to **proactively manage sales, operations, and financial performance** but also to react and take advantage of changing customer, supplier, and business partner expectations and demands. But adopting industry-leading best practices is only part of the story. How do you unlock the true potential of your business?

You can meet these challenges and more with SAP® Business Suite 4 SAP HANA® (SAP S/4HANA), edition for SAP Business All-in-One. This edition covers end-to-end processes with expertise for 25 industries, localized for 62 countries. It provides midsize or quickly growing small companies with the enterprise resource planning (ERP) software required to manage sales growth, operational efficiency, and financial agility. You can gain an integrated view of your business, and this edition can

scale and adapt easily to meet your evolving business needs. SAP S/4HANA, edition for SAP Business All-in-One can help you run your business more efficiently, in line with industry-specific best practices and in real time.

With SAP S/4HANA, you can also benefit from smarter business innovations, faster business processes, and simpler business interactions. You can reduce your IT overhead through the efficiency of SAP HANA applications.



# Highly scalable and innovative technology

## Highly scalable and innovative technology

Manage sales, products, services, and operations

Improve financial management and business insight

Make a cost-effective investment with confidence

SAP S/4HANA, edition for SAP Business All-in-One is business software for the digital economy for small and midsize enterprises (SMEs).

The edition can be configured quickly to meet your current needs and changed as your needs evolve because it is based on SAP Best Practices packages. These packages feature preconfiguration, documentation, and a built-in methodology for quickly deploying integrated business functionality.

Although optimized for midsize or quickly growing smaller firms, your solution can grow

and scale along with your business. At any time, you can extend your solution with additional functionality for other business areas.

With a rich, unified, and personalized user environment featuring role-based navigation and an intuitive interface, SAP S/4HANA, edition for SAP Business All-in-One provides easy access to the business content your employees need to work efficiently. Because it can use the SAP HANA database, features built-in analytics, and works with Microsoft Excel, employees can make well-informed decisions quickly and perform ad hoc analysis and reporting as needed on operational data.



# Manage sales, products, services, and operations

Highly scalable and innovative technology

## Manage sales, products, services, and operations

Improve financial management and business insight

Make a cost-effective investment with confidence

With SAP S/4HANA, edition for SAP Business All-in-One, you can optimize your business and drive growth. You can streamline operations, enabling lean shop-floor operations for assembly and fabrication. You can also route tasks and approval requests automatically to improve efficiency. SAP S/4HANA, edition for SAP Business All-in-One lets you manage inbound and outbound logistics, workforce processes, employee talent, projects, portfolios, and compliance. It also provides alerts and

relevant information to employees based on their responsibilities to improve decision making.

Help your organization increase sales, profit margins, and customer satisfaction by automating the entire order-to-cash cycle. Deliver orders on time, accelerate sales processes, reduce operational costs, and boost productivity with SAP S/4HANA, edition for SAP Business All-in-One.

Grow and scale effectively by optimizing business processes and automating routine activities company-wide.



# Improve financial management and business insight

Highly scalable and innovative technology

Manage sales, products, services, and operations

**Improve financial management and business insight**

Make a cost-effective investment with confidence

With SAP S/4HANA, edition for SAP Business All-in-One, you can accelerate financial closes, increase the accuracy of financial reporting, and maintain a set of balanced books reflecting any business dimension. Support for international and local accounting standards helps reduce the risk of noncompliance. You gain deeper insight into performance by analyzing revenue and cost information for customers, products, projects, and services. Overall, you can improve your management of internal controls, including documentation, assessment, and testing.

With tight integration between the different functional areas, SAP S/4HANA, edition for SAP Business All-in-One also helps eliminate redundant data entry and mismatched reporting. You gain insight into every aspect of the business, and you can quickly monitor performance, identify inefficiencies, and spot growth opportunities.

Subsidiaries of companies running the SAP ERP application at the corporate level can benefit from SAP S/4HANA, edition for SAP Business All-in-One. You can quickly and affordably integrate subsidiary operations with the corporate office for consistency and visibility. At the same time, the subsidiaries maintain the freedom they need to be agile and responsive to local business conditions and new market opportunities.



Take advantage of optimized business processes and incredible speed.



# Make a cost-effective investment with confidence

Highly scalable and innovative technology

Manage sales, products, services, and operations

Improve financial management and business insight

**Make a cost-effective investment with confidence**

Leveraging more than 40 years of SAP leadership in business applications, SAP S/4HANA, edition for SAP Business All-in-One reflects the best industry-specific business practices and provides functionality with unprecedented depth and breadth. The solution equips you with the methods of the best-run companies

in your industry, along with the flexibility to support your unique practices.

With SAP S/4HANA, edition for SAP Business All-in-One, you get the power to run every facet of your business smoothly and the knowledge that you've made a sound investment.



SAP is a leader in enterprise applications in terms of software and related services – helping companies of all sizes and industries run better.



**Innovate without disruption**

Flexible and affordable, with predictable time to value

Take advantage of in-memory computing technology

# Innovate without disruption

SAP S/4HANA, edition for SAP Business All-in-One enables you to run your business in real time by combining business transactions and analytics. You can analyze your business data live, giving you the information you need when you need it to take advantage of market opportunities and business trends.

The user experience accelerates user adoption and increases business value with an intuitive, personalized experience for every device.

You can develop new business models by connecting to people, devices, and business networks in real time to achieve the previously unimagined.





# Flexible and affordable, with predictable time to value

Innovate without disruption

**Flexible and affordable, with predictable time to value**

Take advantage of in-memory computing technology

Because SAP S/4HANA, edition for SAP Business All-in-One is powered by SAP HANA, you get the twin benefits of optimized business processes and incredible speed through in-memory technology. The solution is built on the flexible SAP NetWeaver® technology platform, so you can integrate both SAP and non-SAP software and be confident that your IT infrastructure will meet existing and future requirements.

You can purchase SAP S/4HANA, edition for SAP Business All-in-One through a global network of authorized partners. They have deep expertise in industries including consumer products, chemicals, high tech, and retail. Their use of proven tools and methodologies from SAP can help you get up and running quickly. And they can make sure that you have the support you need to drive performance and growth.



# Take advantage of in-memory computing technology

Innovate without disruption

Flexible and affordable, with predictable time to value

**Take advantage of in-memory computing technology**

**Run smarter** – SAP HANA enables true market differentiation by unlocking new growth opportunities, boosting competitiveness, and inventing new data-driven business models for increased market share. Imagine the increased effectiveness of your knowledge workers when they have real-time information about accounts payable and receivable. They can spend more time on higher-value activities and less time on clerical work.

**Run faster** – SAP HANA dramatically speeds up your core business processes for reduced operational costs, driving business at the speed of the market and boosting responsiveness. Removing the constraints of batch-driven processes enables processing and decision making to happen in the moment, dramatically changing the way you drive your business.

**Run simpler** – SAP HANA helps you simplify business processes with immediate insight to action for improved effectiveness, empowering people to decide and act in the business moment and boost productivity. Combining transactions and analysis in one single database enables simplification of IT, leading to lower costs and greater efficiency.





---

Objectives

---

Solution

---

Benefits

---

**Quick Facts**

---

---

**Summary**

SAP® Business Suite 4 SAP HANA®, edition for SAP Business All-in-One provides powerful, industry-specific enterprise resource planning (ERP) functionality for midsize or quickly growing small companies. It gives you an integrated view of your business, scales easily, and adapts to meet changing needs – helping you drive business growth, build and maintain operational excellence, and optimize financial performance. Powered by SAP HANA, you can take advantage of optimized business processes and incredible speed.

---

**Objectives**

- Drive business at the speed of the market and boost responsiveness
- Streamline business operations
- Comply with financial reporting requirements
- Gain better insight into business operations

---

**Solution**

- Powerful ERP software to manage financials, sales and service, procurement and logistics execution, product development, manufacturing, and more
- Functionality designed to solve industry-specific business challenges
- Proven technology for scalability and growth using the SAP NetWeaver® technology platform and the SAP HANA database

---

**Benefits**

- Enhanced business agility
- Greater efficiency and effectiveness
- Improved financial management and reporting
- Increased visibility into operations
- Unlocked business potential

---

**Learn more**

Visit [www.sap.com/businessallinone](http://www.sap.com/businessallinone) or contact your SAP partner.



© 2015 SAP SE or an SAP affiliate company. All rights reserved.

No part of this publication may be reproduced or transmitted in any form or for any purpose without the express permission of SAP SE or an SAP affiliate company.

SAP and other SAP products and services mentioned herein as well as their respective logos are trademarks or registered trademarks of SAP SE (or an SAP affiliate company) in Germany and other countries. Please see <http://www.sap.com/corporate-en/legal/copyright/index.epx#trademark> for additional trademark information and notices. Some software products marketed by SAP SE and its distributors contain proprietary software components of other software vendors.

National product specifications may vary.

These materials are provided by SAP SE or an SAP affiliate company for informational purposes only, without representation or warranty of any kind, and SAP SE or its affiliated companies shall not be liable for errors or omissions with respect to the materials. The only warranties for SAP SE or SAP affiliate company products and services are those that are set forth in the express warranty statements accompanying such products and services, if any. Nothing herein should be construed as constituting an additional warranty.

In particular, SAP SE or its affiliated companies have no obligation to pursue any course of business outlined in this document or any related presentation, or to develop or release any functionality mentioned therein. This document, or any related presentation, and SAP SE's or its affiliated companies' strategy and possible future developments, products, and/or platform directions and functionality are all subject to change and may be changed by SAP SE or its affiliated companies at any time for any reason without notice. The information in this document is not a commitment, promise, or legal obligation to deliver any material, code, or functionality. All forward-looking statements are subject to various risks and uncertainties that could cause actual results to differ materially from expectations. Readers are cautioned not to place undue reliance on these forward-looking statements, which speak only as of their dates, and they should not be relied upon in making purchasing decisions.



The Best-Run Businesses Run SAP®

Thank you



**mercurius**  
information technology

+44 1908 508080  
[info@mercuriusit.com](mailto:info@mercuriusit.com)  
[www.mercuriusit.com](http://www.mercuriusit.com)

24 Shenley Pavilions  
Chalkdell Drive  
Shenley Wood  
Milton Keynes MK5 6LB  
United Kingdom