



# 2024

## A Year In Review

This year has been a milestone for us, marked by significant growth, technological advancements, and the successful integration of innovative processes that solidify our position as an industry leader. Our unwavering commitment to excellence has led to impressive gains in efficiency, customer satisfaction, and market reach, laying a robust foundation for future success.

Despite challenging market conditions, 2024 has been an exciting and rewarding year, with Team Mercurius exceeding all our targets!



**30+**

New Clients Onboarded

**200+**

Total Clients Supported

**97%**

Client Satisfaction

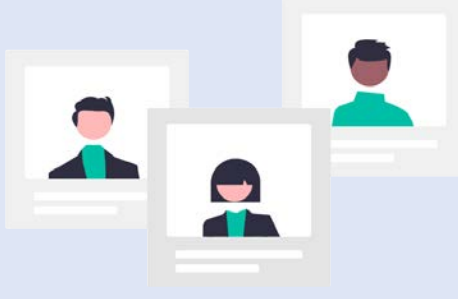
**95%**

Client Retention

As our team and partner network continue to grow, we're honoured to have our achievements celebrated with a prestigious industry award for the third-time in a row!



**10** New Partners Onboarded



**29** New Employees Welcomed



**3x Award Winner!**  
'Pioneer in Technology Transformation' 2024

This year, our marketing initiatives have made a lasting impact, strengthening our connections and fostering a vibrant community around Mercurius IT.

**1500+**

Social Media Followers Gained

**110**

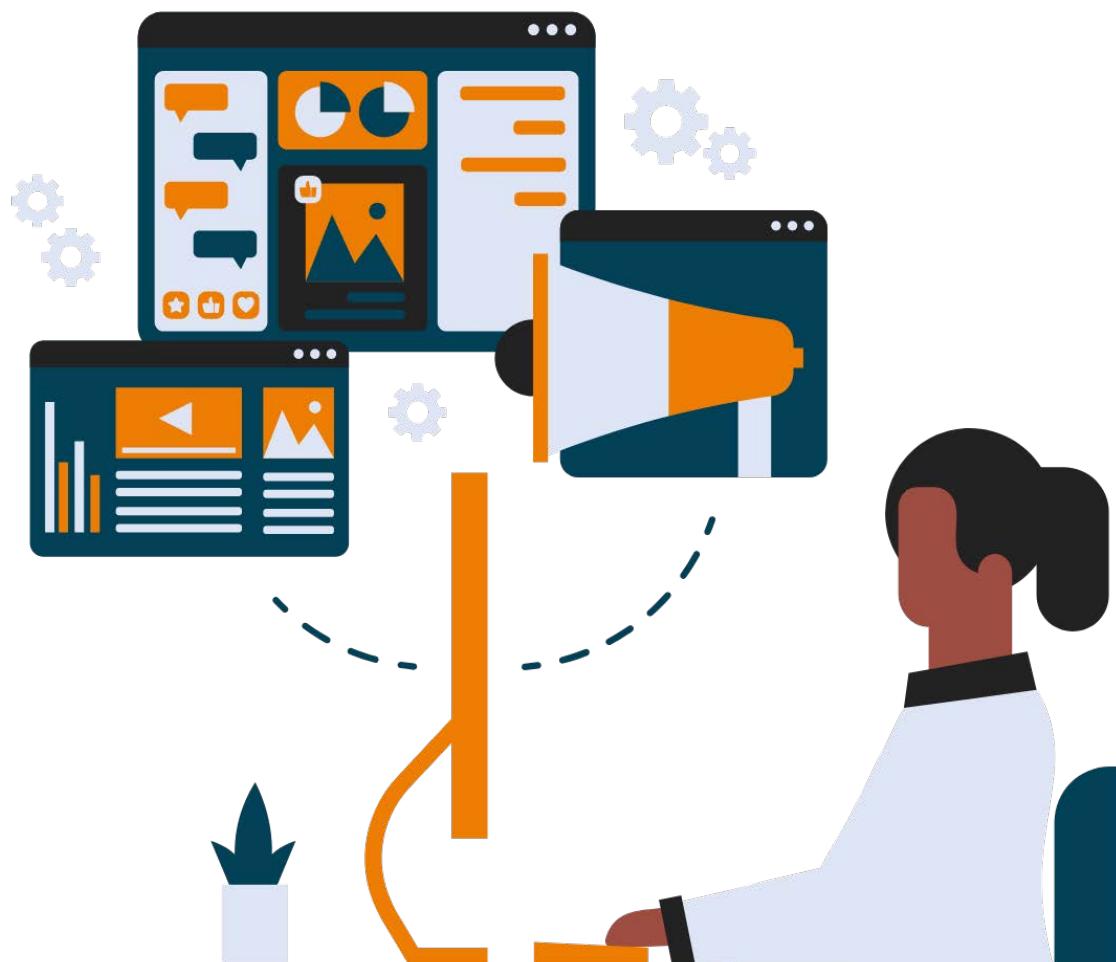
Blog posts Published

**75%**

Growth in Website Visitors

**6**

Live Webinars Hosted



**3**

We proudly exhibited at three industry events, sharing our expertise and forging meaningful connections.

We also partook in other key events, capturing key moments and broadening our industry impact.

We proudly retained four key certifications, reinforcing our commitment to compliance and operational security.



Our teams got together for some fantastic dinners and events, creating lasting memories and enjoying great company!

In March, we expanded our Milton Keynes office space, expanding our room for growth and innovation.

This year, we've focused on expanding our IP solutions on Microsoft AppSource, delivering enhancements and launching the following innovations.

(ENHANCED)  
**Purchase Requisition**

(ENHANCED)  
**Construction Industry Scheme**

(NEW)  
**Commitment Accounting**

Our Managed IT services team has been dedicated to staying at the forefront of innovation, continually refining processes to enhance both our internal operations and the support we provide to our customers.

**180+**

Clients supported with Managed IT Services

**6**

We've implemented 6 new internal IT infrastructures, significantly enhancing our operational efficiency.



**Jay Tahasildar**  
Managing Director

*"As we reflect on this incredible year, I want to express my heartfelt gratitude to our dedicated team and supportive clients. Together, we've achieved remarkable milestones that have strengthened Mercurius IT and positioned us for even greater success in the future. Thank you for being a part of this journey."*

*Looking ahead, 2025 marks a significant milestone as we celebrate 20 Years of Mercurius IT on 1st February 2025! With our Mission 2025 growth plan, we are poised for an exciting year of tremendous growth, innovation, and impact — touching the lives of people who use our solutions or connect with us. As we embrace this landmark year, we remain committed to delivering exceptional value and driving success for our clients and partners. Together, let's make 2025 extraordinary!"*



**mercurius**  
information technology



**Microsoft**  
Solutions Partner

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