







# Assisting Partners with International Rollout

#### Customer

Company in Lift Industry (on behalf of Orango)

Country United Kingdom

Industry Manufacture & Service





#### **ABOUT THE CUSTOMER**

A Microsoft Dynamics partner (Orango) based in Sweden asked us to collaborate with their UK site to complete a project for a customer who asked to remain anonymous.

The business has over 70 years' experience in the manufacturing, installation & servicing of lift systems for both residential and commercial properties. They focus on flexible solutions, for both internal and external lifts, with a quick turnaround from design to installation. Products are manufactured in Sweden, but international sites allow for worldwide sales.

## THE CHALLENGE

The company were using Dynamics NAV 2017; however, it wasn't working optimally so they weren't able to get the full benefits. On top of this, users didn't fully understand the solution, leading to bottlenecks being created and slow business processes.



## THE SOLUTION

After a thorough system health check, the first step was to reconfigure the financials set up. This involved redesigning the Chart of Accounts (CoA) to suit the requirements NAV & Ocra. This is used to submit financials for group reconciliation for all international subsidiaries. The Making Tax Digital module was introduced to ensure compliance to this legislation, as well as our Construction Industry Scheme (CIS) module, which automatically deducts VAT from a <u>subcontractor</u>'s payments and transfers it to HM Revenue and Customs (HMRC).

Service Management capabilities were introduced to enable easy tracking of service orders for their lifts, as well as servicing systems manufactured by other brands. Functionality included reminders for annual servicing, intelligent resource allocation & invoicing.

We also improved their inventory management to maintain accurate inventory reconciliation records. Our consultants visited the site to fix any issues that couldn't be dealt with remotely. Training ensured that end users would be able to utilize the full benefits of the solution.

### **Solution Version & Extensions**

- Microsoft Dynamics NAV 2017
- Construction Industry Scheme (CIS) Module

# THE BENEFITS

- Reconfigured financials set up for NAV & Ocra
- Automated CIS payments
- Making Tax Digital compliant
- Service Order management capabilities
- End-user training to understand the system